

Largest Employers in Sawyer County

These employers provide more than
1 in every 2 jobs in the county

Employer Name	Product or Service
LCO Casino/Convention Center	Casinos (except Casino Hotels)
Lac Courte Oreilles Tribal Govt	Amer. Indian/Alaska Nat. Tribal Govts.
County of Sawyer	Executive & Legis. Offices, Combined
Hayward Community School District	Elementary & Secondary Schools
Medical Services Inc (Hayw. Area Hosp)	General Medical & Surgical Hospitals
Wal-Mart Associates Inc	Discount Department Stores
Louisiana Pacific Corp	Corp, Subsidiary, & Reg. Managing Office
Northern Lakes Coop	Sprmrkts/Othr Groc.(not Conv) Stores
LCO Community College	Junior Colleges
Lac Courte Oreilles Ojibwe School	Elementary & Secondary Schools
Diamond Dave Entrpr. (Famous Dave's)	Full-Service Restaurants
Marketplace Foods Inc	Sprmrkts/Othr Groc.(not Conv) Stores
Winter Public School	Elementary & Secondary Schools
Trussworks Inc	Truss Mfg
Dynea Overlays Inc	Coated & Laminated Paper Mfg
Beverly Hlth & Reh. (Valley Health)	Nursing Care Facilities
WI Department of Natural Resources	Admin. of Conservation Programs
Concor Tool & Machine Inc	Machine Shops
Bob Thompson & Son's Inc	Highway, Street, & Bridge Construction
The Duluth Clinic Ltd	Off. of Physicians (except Mental Hlth)
Hayward Golf & Tennis Club	Golf Courses & Country Clubs
Peoples Bank of Wisconsin	Commercial Banking
LCO Housing Authority	Residential Property Managers
Hayward Wood Products	Sawmills
McDonald's	Limited-Service Restaurants
City of Hayward	Executive & Legis. Offices, Combined
Tremblay's Sweet Shop Inc	Confectionery Mfg from Chocolate
Treeland Cottages Inc	Hotels (not w/casinos) & Motels
Beehive Botanicals Inc	Food (Health) Supplement Stores
Grandma's Place Day Care Center Inc	Child Day Care Services
Nelson Lumber & Home Inc	Other Building Material Dealers
Chippewa Valley Bank	Commercial Banking
Winter Coop	Warehouse Clubs & Supercenters
Johnson Bank	Commercial Banking
Pamida Inc	All Other General Merchandise Stores

Source: WI DWD, Unemployment Compensation file, June 2003

For more information: www.dwd.state.wi.us/lmi
Beverly Gehrke, Regional Labor Market Analyst
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Office of Economic Advisors
15618 Windrose Lane, Hayward WI 54843
715-634-5289 or Beverly.Gehrke@dwd.state.wi.us

Job Centers in Northwest Wisconsin

WI Job Center-Ashland
411 Ellis Av
Ashland WI 54806
715-682-7220

Burnett Co Job Center
7410 Co. Rd. K #280
Siren WI 54872
715-349-2150

WI Job Center-Hayward
15618 Windrose Lane
Hayward WI 54843
715-634-7545

WI Job Center-Ladysmith
108 W Second St. North
Ladysmith WI 54848
715-532-2700

WI Job Center-Medford
624 E College Av
Medford WI 54451
715-748-5621

WI Job Center-Phillips
1408 Pine Ridge Rd.
Phillips WI 54555
715-339-7255
Park Falls Partner Off.
400 S 4th Av
Park Falls WI 54552
715-762-2477

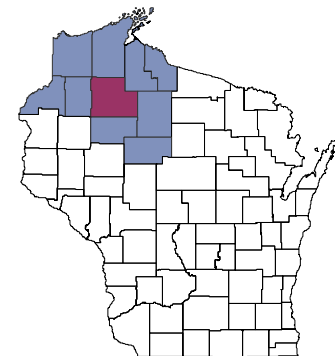
WI Job Center-Spooner
522 Service Rd Hwy 70 E
Spooner WI 54801
715-635-2175

WI Job Center-Superior
1805 North 14th St.
Superior WI 54880
715-392-7800

February 2004

SAWYER COUNTY

LABOR MARKET TRENDS

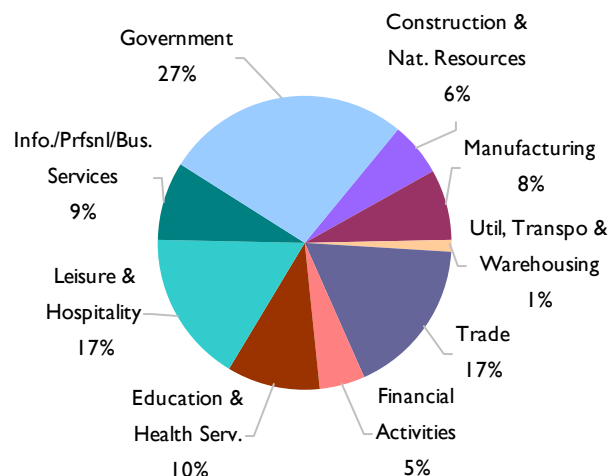


Sawyer County...

is one of ten counties in the Northwest Wisconsin Workforce Development Area. The area has a long association with logging and tourism and these characteristics are represented on the list of largest employers in Sawyer County.

Roughly 17 percent of the jobs in the county are related to tourism (leisure & hospitality) and many of the jobs in government are with tribal government casino operations. Tourism thrives on the county's natural resources, as do the manufacturing jobs - primarily related to the production of wood products. Since tourism employers are generally smaller they are not on the list of the largest in the county, although many occupations related to the industry are on the list of top occupations (inside page). The annual average wage in 2002 from employers in these two major sectors was \$14,237 in leisure & hospitality and \$26,123 in manufacturing. The annual average wage from all employers was \$22,981, roughly 71 percent of the average wage for all workers in the state of \$32,422.

Employment by Industry in Sawyer County: 2003



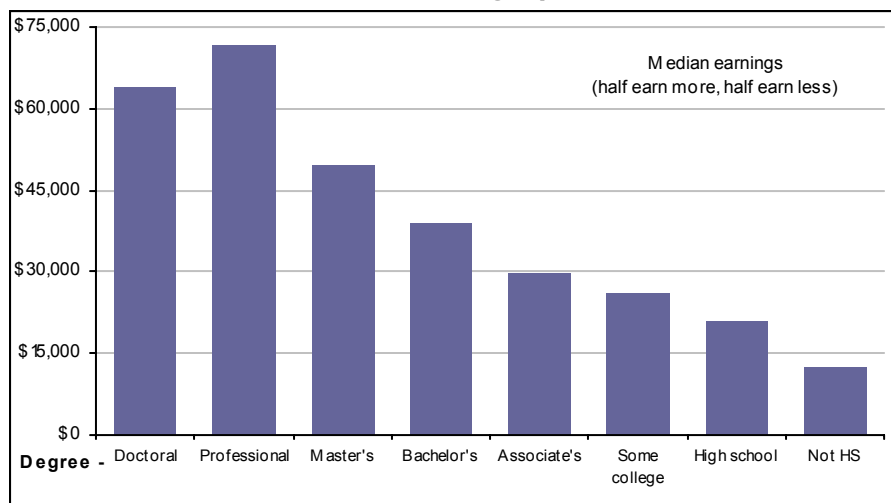
Occupations in demand in Northwest Wisconsin

	Top Ten Occupations	Education & Training Typically Required*	Average Wage**
Fastest Growth	Computer Scientists, NEC	Bachelor's degree	\$ 15.26
	Urban & Regional Planners	Master's degree	\$ 23.09
	Legal Assistants, NEC	Associate degree	\$ 13.99
	Life Sciences Teachers	Doctor's degree	\$ 46,900
	Merchandise Displayers	1-12 mo. on-the-job trng.	NA
	Sales Reps/Salespersons	Bachelor's degree	\$ 19.03
	Loan Interviewers	1-month or less training	\$ 11.49
	Reservation & Ticket Agts	1-month or less training	\$ 9.74
	Baggage Porters/Bellhops	1-month or less training	NA
	Funeral Attendants	1-month or less training	\$ 9.71
Most Openings	Cashiers	1-month or less training	\$ 7.54
	Waiters & Waitresses	1-month or less training	\$ 6.59
	Food Prep/Fast Food Wrkr	1-month or less training	\$ 7.21
	Retail Salespersons	1-month or less training	\$ 9.25
	Office Clerks, General	1-month or less training	\$ 9.72
	Food Prep. Workers	1-month or less training	\$ 7.74
	General Mgrs/Top Execs	Work exp. plus degree	\$ 32.04
	Teachers, Secondary Ed	Bachelor's degree	\$ 39,940
	Truck Drivers, Heavy	Vocational training	\$ 15.21
	Nursing Aides/Orderlies	1-month or less trng.	\$ 9.38

* The most common way to enter the occupation, not the only way

** Wages from balance-of-state for northwestern counties, 2002

National Median Annual Earnings by Education: 2001



Source: US Census Bureau, Current Population Surveys, March 2001

Wages for 40 Occupations with the most workers

in the labor market area including Ashland, Bayfield, Douglas, Iron, Sawyer, Vilas, and Washburn counties. These counties are grouped because 1) they share similar employment and wages AND 2) together met the minimum standard of 40,000 jobs needed to publish wage information. Hourly wage data was collected from local employers in 2002. **Half of all jobs in this area are in the occupations on this list!**

Occupation	Lowest 10% Wage*	Average/ hour	Middle range* *
Cashiers	\$5.73	\$7.80	\$6.21 – \$8.48
Nursing Aides, Orderlies, & Attendants	\$7.67	\$9.35	\$8.20 – \$10.47
Truck Drivers, Heavy & Tractor-Trailer	\$9.81	\$14.84	\$11.04 – \$19.08
Retail Salespersons	\$5.82	\$8.40	\$6.41 – \$9.35
Carpenters	\$6.14	\$14.17	\$7.10 – \$17.60
Janitors & Cleaners, Except Maids & Hskpg. Cleaners	\$6.20	\$9.31	\$7.22 – \$11.15
Combined Food Prep./Serving Workers, incl. Fast Food	\$5.65	\$7.18	\$6.15 – \$8.02
Waiters & Waitresses	\$5.66	\$7.13	\$6.05 – \$7.88
Secretaries, Except Legal, Medical, & Executive	\$6.79	\$10.14	\$7.76 – \$12.46
Office Clerks, General	\$7.09	\$10.17	\$8.13 – \$12.16
Bartenders	\$6.14	\$7.72	\$7.00 – \$8.36
Bookkeeping, Accounting, & Auditing Clerks	\$7.60	\$11.75	\$9.31 – \$13.84
General & Operations Managers	\$12.91	\$30.13	\$17.68 – \$38.60
Registered Nurses	\$15.46	\$20.47	\$17.29 – \$22.41
Cooks, Short Order	\$5.50	\$6.81	\$5.81 – \$6.83
Maids & hskpg. Cleaners	\$5.95	\$7.92	\$6.73 – \$8.91
Maintenance & Repair Workers, General	\$7.60	\$12.19	\$9.06 – \$14.81
Teacher Assistants	\$0.00	\$0.00	\$0.00 – \$0.00
Laborers & Freight, Stock, & Material Movers, Hand	\$6.94	\$11.62	\$8.18 – \$14.00
Middle School Teachers, Except Special & Vocational Ed.		\$42,741	(Annual average wage)
Sales Reps., Whsl. & Mfg, Except Tech./Scientific Prod.	\$11.25	\$19.16	\$12.54 – \$22.23
Automotive Service Technicians & Mechanics	\$9.36	\$15.17	\$11.30 – \$19.12
Elementary School Teachers, Except Special Education		\$43,360	(Annual average wage)
Executive Secretaries & Administrative Assistants	\$9.49	\$13.98	\$11.57 – \$15.78
1st-Line Supervisors/Mngr. of Retail Sales Workers	\$7.84	\$14.06	\$9.35 – \$16.95
Stock Clerks & Order Fillers	\$6.23	\$9.06	\$7.05 – \$10.65
Landscaping & Groundskeeping Workers	\$6.46	\$9.92	\$7.64 – \$11.64
Receptionists & Information Clerks	\$7.18	\$9.39	\$8.41 – \$10.43
Industrial Truck & Tractor Operators	\$9.34	\$12.95	\$10.57 – \$14.97
Personal & Home Care Aides	\$7.36	\$8.77	\$7.88 – \$9.74
Cooks, Restaurant	\$7.37	\$9.22	\$8.00 – \$10.17
Dishwashers	\$5.73	\$6.91	\$6.13 – \$7.64
1st-Line Supervisors/Mngr.-Office/Admin. Supp. Worker:	\$11.12	\$17.99	\$13.23 – \$20.93
Truck Drivers, Light or Delivery Services	\$6.53	\$11.15	\$8.10 – \$13.11
Licensed Practical & Licensed Vocational Nurses	\$11.60	\$14.11	\$12.45 – \$15.71
Secondary School Teachers, Except Special & Voc. Ed.		\$40,994	(Annual average wage)
Cooks, Institution & Cafeteria	\$6.48	\$9.24	\$7.64 – \$10.79
Food Prep. Workers	\$5.91	\$7.77	\$6.57 – \$8.71
1st-Line Supervisors/Mngr.-Prod./Operating Workers	\$12.19	\$18.25	\$13.99 – \$22.01
Packers & Packers, Hand	\$5.73	\$7.42	\$6.18 – \$8.48
Hotel, Motel, & Resort Desk Clerks	\$6.33	\$8.08	\$7.23 – \$9.02

* only 10% of wages are lower

**middle 50% of wages (25% are lower and 25% are higher)